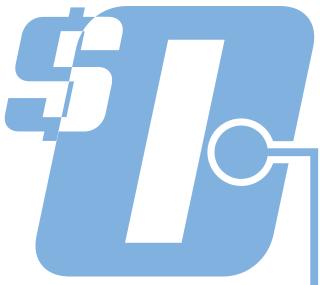


# POLARIS AVIATION MANAGEMENT FEES:



# AVERAGE YEARLY AIRCRAFT OWNERSHIP COSTS:

JET FUEL	\$220,000
INSURANCE	\$30,000
FLIGHT CREWS	\$160,000
MAINTENANCE	\$90,000
POLARIS AVIATION MANAGEMENT FEES:	

WHITE-GLOVE SERVICE
WITH ZERO
MANAGEMENT FEES

At Polaris Aviation, we have been managing a fleet of large jets for nearly a decade and we know the cost of ownership. Budgeting and costs can be daunting, that is why we take pride in offering a customized management experience with collaborative, negotiated agreements to meet all of your needs, including the option of having \$0 management fees. For more information, visit

## POLARISAVIATION.COM



# FlexFee Program

### **About**Us

Polaris Aviation Solutions is committed to focusing on our core values every single day. We strive to provide Flexibility, Integrity, and Transparency to the corporate and private aviation communities. We founded this organization in 2007 alongside some of the most respected and experienced pilots and aviation management professionals, all who realized a demand for increased personalization and integrity within the industry. We consider our organization to be the benchmark in aviation, driven by value, and anchored by honor! The Polaris commitment to safety and service is absolute. Then we go further, offering programs to minimize your cost of aircraft ownership such as Polaris FlexFee.

# FlexFee Program

Polaris starts with a full service program and a very competitive management fee, then works with you to make that fee disappear. Aircraft charter activities typically result in you splitting the proceeds 85% / 15%, with 15% going to the charter operator, in addition to the annual management fee. When you let Polaris manage your aircraft you still get 85% of the charter proceeds, but for each charter hour flown Polaris will reduce your fixed annual management fee, with the ability to bring that fee all the way down to \$0.

# **Fuel**Savings

In addition to our leading edge FlexFee Program, Polaris offers a fuel management solution that is second-to-none. With over 1,000,000 gallons purchased annually across our fleet of Boeing, Gulfstream, and other aircraft types, our average global price per gallon typically sits below \$3.55, with a domestic average as low as \$1.98. At Polaris you get the buying power of a large fleet, no matter what aircraft you operate.

Phenom 300 Example

Client X owns an Embraer Phenom 300 aircraft with excess capacity of 200 hours; the average hourly charter rate is \$5,000/hour, where the client receives 85% of that rate as income, and 15% is paid to the operator. Save \$135,000 with Polaris!

Polaris Aviation Solutions		Other Providers
Net Charter Income	(\$850,000)	(\$850,000)
Direct Operating Expenses	\$613,892	\$663,892
Indirect Operating Expenses	\$432,719	\$432,719
Management Fee	\$85,000	\$85,000
Management Fee Waiver	(\$85,000)	
Net Operating Expense	\$246,611	 \$331,611
Savings	\$135,000	0